# Getting your photos published

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## Getting your photos published in magazines and books

#### Introduction

1.9 trillion photos taken in 2024

5.3 billion photos every day 94% with smart phones,318 million photos from cameras, daily

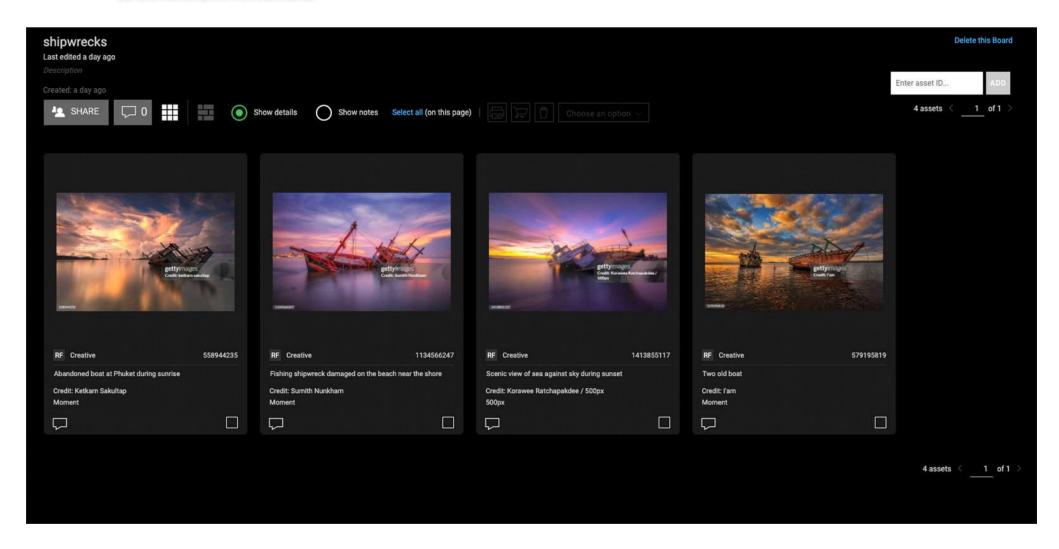
#### Social media

40 billion on Instagram 95 million photos and video daily



#### Introduction

- It's never been easier to take, store and share photos. It's estimated that there were 1.9 trillion photos taken in 2024 alone and that every, single day, 5.3 billion photos are taken globally. Now, 94% of those photos will be with smartphones so we can ignore them, but that still leaves 318 million photos, taken with an actual camera.
- You can post your photos on websites, forums, on social media like Facebook, Instagram, X, Flickr and so on. But if you can do that, so can everyone else, and they do. There are over 40 billion photos on Instagram, with over 95 million photos and videos being uploaded daily. So, it's not really a question of getting your images out there, it's a case of being noticed in an endless sea of photographs.
- And that's where getting published in print comes in. Having your work in print is both far more satisfying than just seeing it on screen, it's a far more exclusive medium, and it places your photos right in front of every reader of that print product. But because there are vastly fewer opportunities to get into print, versus appearing online, it's correspondingly harder to achieve. And that's what this little talk is about how to get your photographs published in magazines and books.
- First of all, let's discuss two sneaky ways in, starting with stock libraries.



- The first port of call for magazine and book art editors, journalists and Illustrators, when they need a photo for an article, is photos on Getty and Alamy. However, there are 130 million images on Getty and over 350 million on Alamy. So, getting your photo picked from out of that pile is hard you need to have uploaded a lot of very good quality, varied photos, all accurately tagged, to stand out from the crowd.
- Now, if your photos are very good, then you have a reasonable chance, if you've done everything right. For
  example, this month, I wanted an image of a shipwreck to illustrate a technique article. It's for the issue that
  we're taking to the Photographic Show in London in March, so it needed to be a really good one. Searching for
  'shipwreck, above water' on Getty produced 468 results, out of 130 million. Now, I'm pretty sure there are
  more on there than that, but they probably weren't tagged correctly, so using lots of keywords for the search
  engine to pick up is absolutely vital.
- Those 468 results made up 8 pages, so there was a good chance I was going to look at all of them. As it transpired, none of them were good enough, so I tried searching for 'shipwreck at sunset' and got 1,537 results, which was 26 pages worth. Now, I don't really have time to wade through that many results, so I was hoping there would be some good results in the first 10 pages, so again, keyword tagging is vital. As it transpired, out of all those results, I shortlisted only 4 images that were worth using.



- The rest were either not suitable, not actually shipwrecks, or simply weren't very good. So, if you only upload your best images and spend the time tagging them correctly, you have some chance of them getting selected and used by publishers.
- The other sneaky way into magazines is via General phot competitions.



## General photography competitions

- There are lots of photography competitions each year, some huge ones the Sony World Photography Awards, the Taylor Wessing Portrait Prize awarded by the National Portrait Gallery, down to competitions for individual subjects like landscapes, astro-photography, portraits, wildlife etc. Most of them don't just have a solitary winner though, there are runners up and highly recommended. The Royal Photographic Society, for example, has an annual competition where those selected appear in a specially printed guide and feature in a travelling exhibition. So, this is one way of getting your work published. Personally, I had one of my images selected in the 2002 RPS competition, so despite working in publishing for 16 years at that point, I was quite thrilled to see it in the guide.
- The thing about photography competitions is that the organisers are always keen to promote the results, and when the next competition comes round, they will use this year's winners to promote it as well. Now, magazines are always looking for free content because our budgets are a fraction of what they were 20 years ago. So, in every issue of Digital Camera magazine (other photo magazines are available but are not recommended) we print all or a selection of the winners of one photography competition, usually every month. That's normally 6-8 pages, so even the runners up photos will get into print.
- Which leads us on to Magazines.

Magazines



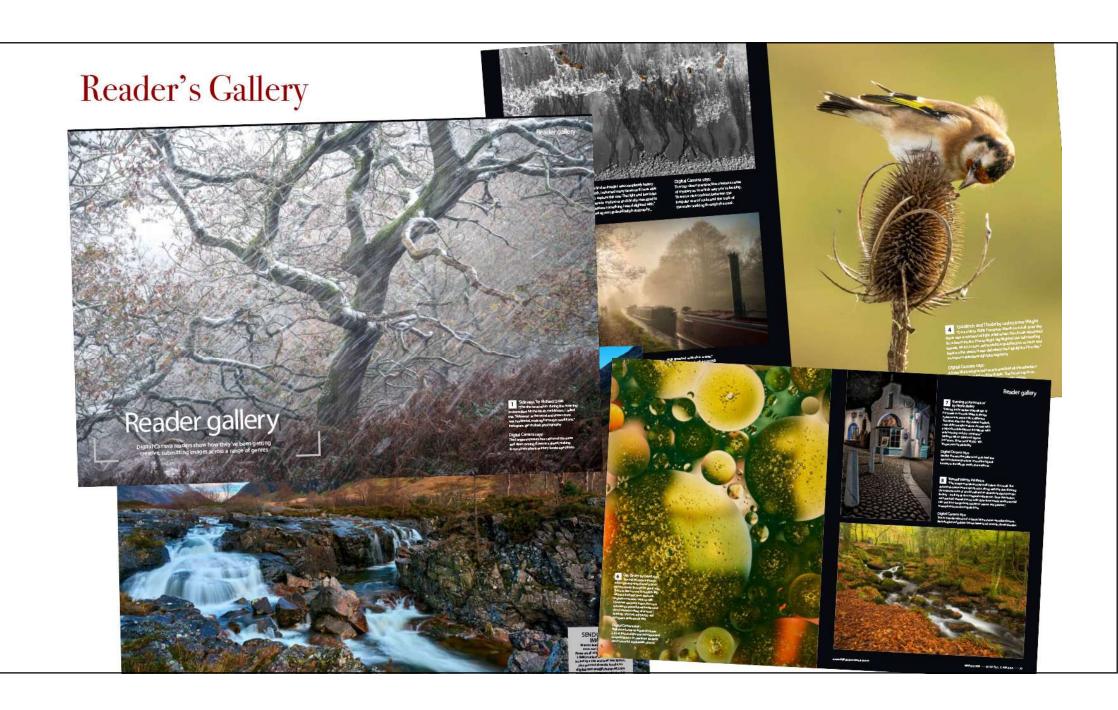
This one

Not that one!



## Magazines

- Your best chance of getting one of your photos into print comes in the form of magazines. If you haven't had an image used as an illustration, or been a competition winner, there are still a number of ways your photos can end up in magazines. Let's start with the easiest way, which is the Reader's Gallery.
- Most magazines have a Reader's Gallery because it's a great way of sharing what other readers are photographing and, most importantly, it doesn't cost us anything to fill those pages. In Digital Camera magazine (again, other magazines available etc etc) we have eight pages each month and it's one of my jobs to pick which eight images are going to appear in print, from the 40-60 that we get sent each month.
- That sounds like reasonable odds, a one in six chance on average, but if your photos are actually very good then you're almost guaranteed to get into print, because a lot of what we get sent is not a good enough level to be published.



## Reader's gallery

- There are also a couple of other ways to load the odds in your favour, and things to avoid. Firstly, photos that are typical of the season that we're in will have an advantage over those that are not. For example, right now a nice snowy landscape will beat a landscape with summer sunshine and flowers.
- However, it's important to pay attention to what's just been published, because we won't print two of the
  same thing in consecutive issues. An example here is that in the Autumn we printed a fantastic bellowing stag
  image in the Reader's Gallery which was followed by a few people sending in their stag photos. Unless the
  subsequent photos were in fact better than the one we'd just published, they had no chance of appearing.
- The other reason for checking what's recently appeared is that my main section of the magazine is the Active Projects, of which there are nine each month. These are where I explain the techniques for shooting different types of images so if you read this and send in photos related to one of these projects - say classic cars for example - it automatically has a better chance of being selected for print, because it shows that people are engaging with the content that we've produced.

#### Gallery submissions

#### Do...

Send the photos to the right email address
Make sure they are at least 3000 x 2000 px, or vice versa
Saved as JPEG at 10/12, best quality
Only send your best two or three a month
Include a couple of paragraphs about each image
Include your socials/website

#### Don't...

Convert them to CMYK Send them as massive TIFF files Spam the inbox with a dozen entries

#### Do's and don't's

- If you are going to submit photos for a Reader's Gallery section it's important to follow the instructions written on the page, starting with sending it to the right email address. Our Editor will forward photos on to me if they get sent directly to him, but other Editors might simply ignore or delete your email.
- It should be hi-res, so I can look at the detail, because if it's technically poor then it won't get selected, unless the technical aspect is secondary to the emotional or creative narrative of the photo. Someone recently sent me some photos of Koi Carp in a pond but they were so lo-res it was impossible to tell what I was even looking at. It could have been fish or it could have been a wallpaper pattern, it was impossible to tell.
- The photo should be saved as a JPEG with an RGB profile, because anything else will have too large a filesize and probably wont get through the email filter. So, although we convert and print in CMYK, don't send it like that. Don't overly compress the JPEG either, it should be a lossless factor of compression, which on Photoshop is 10/12 and above.

#### Do's and don't's

- And the final bit of advice is here is don't spam my, or the email address for the Gallery, inbox. If I get 10 images from one person in one day, I'll be less inclined to pick anything than if they just sent the best two.
- The main section of the magazine that I'm responsible for is the Active Project section and sometimes I get pitches from people about writing articles which I can use in this section, which covers single pages, two page spreads, and three or four pages. The key thing here, especially if pitching an article idea, is that you have a much better chance of getting published if your idea is a 'how-to shoot this image' type of article. Rather than simply emailing the magazine and saying 'I've got lots of nice photos, do you want to publish them.' Because the answer to that is usually no. It's not always no, but you need to be a professional photographer with a particular theme and for there to be a reason why we'd want to promote you such as if you were going to be a speaker at The Photography Show.

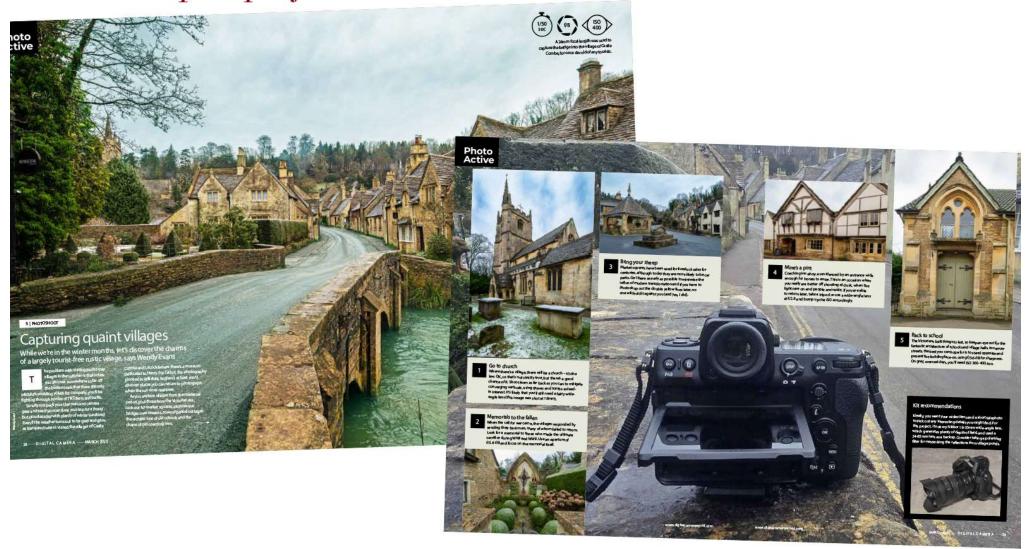
#### Simple projects



## Simple projects

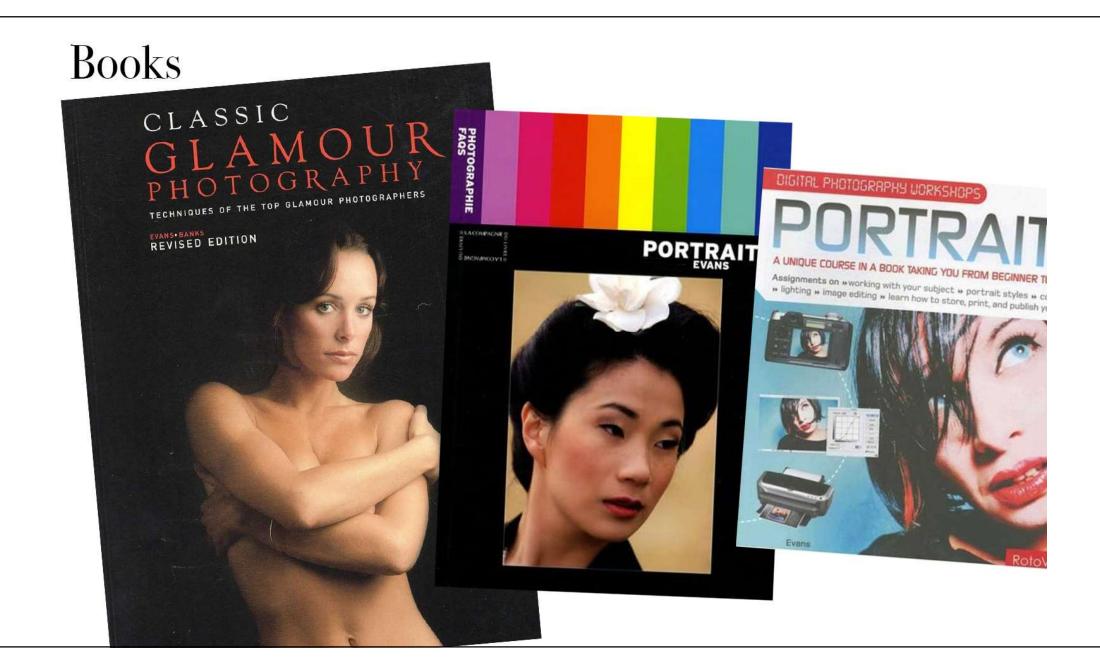
- Anyway, sometimes I'll get a photo sent in for the Reader's Gallery and I'll think, 'that's a great photo and it
  would make a fantastic project for the Active section.' This has happened a few times since I've been at the
  magazine. So, in those cases, I'd get in touch with the photographer to discuss whether they want to write
  some words and supply background photos to go with it.
- The bad news is, you won't get paid for it because I simply don't have the budget. 20 years ago a nice four page article like this would have made you £200, now it won't. As such, you don't need to be a genius with words, because I'll edit everything into shape.
- Now, all of this isn't to say there's no budget in the magazine for freelancer contributors, because there is, especially if you write photo editing tutorials and can produce videos. And the key point here is that you really do need to be able to write well.
- Also, there's the front cover feature, which is 10-12 pages gets commissioned as well, but you need to have a
  track record in the photography press, reasonable rates, and a great idea that fits with the schedule to get
  commissioned for this. So, there is still money out there, but it's mainly for established and affordable
  writers/photographers.

## More complex projects



## More complex projects

- If you are producing some content for my section, then you need to be aware that we need more than just a final photo. This is also very important if you're pitching a how-to-do-it idea to a magazine as well. It can't just be one final image, there needs to be equipment shots, what we call a behind the scenes shot, maybe a screenshot from post-production editing, as well as alternatives to the main shot.
- So, if you're going out and want to turn your efforts into a photo article for magazines, you need to be aware and get all those shots too. Another thing that helps with how-to-do articles is to shoot both a right way of doing it and a wrong way of doing, so the two images can be used as a comparison. Example here being how you use depth of field in landscapes and portraits, or how you control the shutter speed in waterfall or panning action shots.
- However, if you can't string three words together to save your life and just want the glory of seeing your photo
  in print, then send it to the Reader's Gallery.
- And now it's time for books...



#### **Books**

- Compared to getting into print in magazines, being published in books is considerably harder to achieve. The easiest way in, is to contribute photos to a book someone else is writing, but here it's handy if you know someone at a publishing house or know the person writing the book.
- Sometimes a book author may come to you and ask if they can use one of your photos. Unless it's for the front cover, which you should certainly expect a fee for, just being inside a book isn't usually going to be paid for. I've had 13 books published and all of them have used contributions from other people. However, only two of them had a budget for contributions, one was for everyday photographers and I paid, I think, about £15-£20 a photo for those contributions.
- The other book dealt with famous photographers and I had an overall budget that I was free to use however I could, so I had to negotiate with them, or their PA, to get the best deals. I think the most I paid was £250 for one photo from Bob Carlos Clarke of Kate Moss. The least was actually to Patrick Lichfield, who let me use three of his photos for free!
- So, having a photo published in someone else's book, with your credit of course, is nice, but what you really want is a book of your own. If your pitch to a publisher goes along the lines of 'I have lots of nice photos, can you publish a book of them?' the answer is going to be no.

#### **Books**

- You either have to be a famous photographer doing a retrospective, or have a really strong, fairly unique, editorial concept for a book on a theme and go to a publisher like Taschen. Even then they will want to see a track record as a photographer.
- To give you an idea of how hard this this is, I was the Editor of Digital Photo User magazine at the time and
  approached a couple of book publishers with an idea. No-one was interested. About a year later, a photographer
  friend of mine was offered the job of updating a book that has originally been published in the 1980s about classic
  glamour photography.
- They wanted new photography from the well-known photographers, some new up and coming photographers, and the text rewriting to include digital cameras. He didn't have time to do it so recommended me for the job. So they asked me to come in to discuss the project with them. Off I went to this book publisher which was based in a very fancy, converted brewery in London.
- I met my contact there and she said, "come on up to the meeting room." I filed in, sat down at one end of this very long table and she sat down to one side at the other end. "How many people are we expecting," I asked, only half seriously. "Oh, everyone," she replied, and then about a dozen people all filed in and sat facing me expectantly. We said hello and then the MD said right off the bat, "So, why are you the right person for this project?"

## Do your research, be prepared



## Be prepared

- Fortunately I managed to convince them, we did the book, and I got to do another two books with them. So armed, I then went back to other publishers and pitched my ideas to them. As I then had a track record of being able to complete books, I ended up doing books for Quarto, Rotovision, Ilex Press, AVA Publishing, Routledge and so on.
- The key to this is that the ideas I pitched were all how-to-do books, which is the market that you have the biggest chance to get into.
- It has to be a either a new subject like when drone photography became a thing there have been a lot of books on the subject or a really interesting and different way of approaching a well covered subject. And you've got to be able to have enough photos to fill most of the book, allowing for getting in some contributions to pad it out, depending on whether you get an artwork budget. Sometimes you do, most times you don't.
- Don't expect to get rich though, the lowest fee I got for any book was about £3,500, some were £5,500 and the
  best one was £11,500, which sounds a lot but it was four months of solid work and then follow up work
  proofing the manuscript. When it's completed and printed though, there's a lot of satisfaction in seeing an
  entire photographic book with your name on it.

## Be prepared

- Sometimes you'll get offered a flat fee and sometimes you can get royalties and a fee. Some publishers will just try to offer you a royalty deal, which I tended to stay away from as most of the books I wrote when I was freelance so needed to know when my deadlines were and when the payments were coming in.
- It's usual on a flat fee or a split fee/royalty deal to get a small signing on fee, then payments for 25%, 50%, 75% and 100%, or combinations of those, for delivering completed chapters with photos. So, obviously, for a how-to-do book, you have to be able to string three words together, as well as take photos.